SPECIAL FILING INSTRUCTIONS 2000 - 2001 FILING CYCLE

SECTION 1 TERMS AND CONDITIONS

1-1. GENERAL: The following Request and its Special Filing Instructions (SFI) are provided in addition to the terms and conditions of the General Services Administration's (GSA's) Standard Tender of Service (STOS), General Freight Traffic Management Program, GSA General Freight Tender of Service No. 1-F (GSA TOS No. 1-F), supplements and reissues thereto. However, certain provisions and requirements of this Request and its SFI may deviate from and supersede those published in the STOS, GSA TOS No. 1-F.

Traffic to be included under this Request and its SFI will be freight-all-kinds (FAK) shipments moving via closed van for all less than truckload (LTL) (0 pounds to 10,000 pounds) shipments and all truckload (TL) (20,000 pounds to 40,000 pounds and over) shipments. Rates will be applicable only to interstate shipments moving in the Continental United States (CONUS) and the identified intrastate shipments within CONUS. Rate offers will only be accepted for:

The National Industries for the Blind (NIB) and the National Industries for the Severely Handicapped (NISH) Work Centers as identified in Section 6, Paragraph 6-1.B.

- **1-2. EFFECTIVE PERIOD:** All acceptable rate offers submitted in response to this Request and its SFI will be for the period August 1, 2000, through October 31, 2001.
- **1-3. SUBMISSION OF RATE OFFERS:** Rates offered in response to this Request and its SFI MUST be submitted via the File Transfer Protocol (FTP) of the Internet (I-FTP) in accordance with Sections 6, 7, and 8.

1-4. FILING PERIOD:

- A. INITIAL FILINGS: Rate offers made by those firms approved to participate in GSA's Freight Management Program are due by 4:30 p.m. Central Standard Time, June 19, 2000, and will be processed in accordance with Paragraph 1-4.C., below.
- B. REFILINGS OF ELECTRONICALLY SUBMITTED FILING DEFICIENCIES: Electronic rate filings received between May 22, 2000, and June 19, 2000, which do not meet the requirements as stated in this Request and its SFI will be considered unacceptable, rates will not be included in the data base, and the firm will be notified of the deficiencies by GSA's Heartland Zone Office by facsimile and/or telephone. If a firm's rate offer is submitted in accordance with this Request and its SFI by a Rate Filing Service Provider or a Tariff Publishing Agent, the Rate Filing Service Provider or the Tariff Publishing Agent will be notified of the deficiencies and not the firm. Corrected rate offers **must be** resubmitted within ten (10) calendar days after receipt of notification. In those instances where corrections are not received within the ten (10) calendar days after notification, rate offers will be considered unacceptable and the firm will not be allowed to refile. Corrected rate offers received within the required ten (10) calendar days will be entered into the database effective August 1, 2000.
- C. ACCEPTED/EFFECTIVE DATE: Initial rate offers allowable under Paragraph 1-4.A. will be processed by August 1, 2000, except in those instances of a failure to meet the resubmission requirements of corrected Rate Filing Deficiencies as identified in Paragraph 1-4.B
- D. CARRIER NOTIFICATIONS: If the submitting firm receives no communication from GSA pursuant to Paragraph 1-4.B. by August 1, 2000, the firm is on notice that its rate offer(s) has been accepted and transmitted to its designated Tariff Publishing Agent for publication, or in the absence of a designated Tariff Publishing Agent, its rate file(s) has been offered to GSA's Office of Transportation Audits.

- **1-5. APPLICABILITY OF RATE OFFERS:** By submission of a rate offer to GSA for the traffic identified in this Request and its SFI, the offeror agrees that it can and will service the identified origin facility for which a rate is offered and all points within each identified destination State and/or destination service area for which a rate is offered.
- **1-6. OPTION TO EXTEND:** The Government reserves the right to extend the expiration date of all or part of the rate offers accepted in accordance with this Request and its SFI for up to ninety (90) days.

1-7. TERMINATION:

- A. The following provision will apply in addition to Item 20.e. of the Optional Form 280:
- 1. Accepted rate offers may be terminated upon determination that a Carrier has failed to satisfactorily respond to a show cause notice(s); and
- 2. Accepted rate offers may be terminated by the Government immediately upon the debarment or suspension of the Carrier in accordance with the Code of Federal Regulation (CFR) 101-40.4.
- B. Upon termination of the rate offer under 1-7.A.1 and/or 2. above, the Carrier shall be paid any sum due the Carrier for services performed under this Request and its SFI to the date of such termination; and in the event of partial termination, shall be paid in accordance with the terms of this rate offer for any services furnished under the portion of the rate offer that is not terminated; provided any such payments shall be without prejudice to any claim which the Government may have against the Carrier and the Government shall have the right to offset any such claims against such payment.
- **1-8. TERMINATION FOR CONVENIENCE OF THE GOVERNMENT:** The Government, by written notice, may terminate all or part of the rate offers accepted in accordance with this Request and its SFI when it is in the Government's best interest. If a rate offer(s) is terminated, the Government shall be only liable for payment for services rendered before the effective date of the termination.
- **1-9. CONTACTS:** Questions dealing with this Request, its SFI, or the STOS should be directed to Maria Gutierrez at (415) 522-2846 or by e-mail at maria.gutierrez@gsa.gov or. Questions dealing with the submission of electronic rate offers should be directed to either Robyn Bennett, Cindy Schardt, or Ray Calahan at (816) 823-3646 or by e-mail at robyn.bennett@gsa.gov, cindy.schardt@gsa.gov, or ray.calahan@gsa.gov, respectively.

SECTION 2 EVALUATION AND ACCEPTANCE

- **2-1. EVALUATION:** The GSA Transportation Management Branch, San Francisco, CA, will conduct all evaluations. Carrier notification of acceptance will be in accordance with Paragraph 1-4.D.
- **2-2. ACCEPTANCE:** Accepted rate offers will be contained in GSA's Interagency Transportation Management System (ITMS). When identified in ITMS, the acceptable rate offers will be listed based on price only. The listing of firms and their rate offers will be based on the anticipated shipping date, the origin of the shipment, the destination of the shipment, the weight of the shipment, the number of miles between the origin and destination of the shipment, and any accessorial services requested by the customer agency. Firms with applicable rates for the requested shipment will be listed on the cost comparison in cost ascending order. In the case of brokers and shippers agents/Intermodal Marketing Companies, please note that the broker's name and/or the shipper agent's/Intermodal Marketing Company's name and not the names of its underlying carriers will be identified on cost comparisons. However, when rate information is made available either to a Tariff Publishing Agent or to GSA's Office of Transportation Audits in the absence of a Tariff Publishing Agent, rate information will be submitted in the name of the broker's and/or a shipper agent's/Intermodal Marketing Company's underlying carriers and not in the name of the broker and/or the shipper agent/Intermodal Marketing Company. If the occasion arises when two or more firms have offered the exact same rate offer (both for transportation and the requested accessorial services), then the firms will be listed on the cost comparison in alphabetical order according to the firm's names.

PLEASE NOTE: The GSA Transportation Management Branch, San Francisco, CA, may take other factors into consideration when routing shipments other than just price. As a result, the listing of firms on a cost comparison is for viewing/verification purposes only and does not guarantee any traffic will be awarded.

SECTION 3 LETTER OF INTENT CERTIFICATION

By the submission of a rate offer to GSA in accordance with this RFO and its SFI, the submitting carrier certifies that:

I have read and will comply with all the provisions contained in this request dated May 22, 2000, as well as any supplements, changes, and/or reissues thereto and the GSA Standard Tender of Service (STOS), GSA General Freight Tender of Service No. 1-F, the GSA National Rules Tender No. 100-D, and the GSA Baseline Rate Publication No. 1000-D, all effective May 1, 1996, as well as any supplements, changes, and/or reissues thereto and I further certify that the company for which rate offers have been submitted has the operating authority and insurance required by Item 1-6 (See Below) and Section 2 of the GSA General Freight Tender of Service No. 1-F.

Item 1-6 of the GSA General Freight Tender of Service No. 1-F reads as follows:

"LAWFUL PERFORMANCE, OPERATING AUTHORITY, AND INSURANCE. All service shall be performed in accordance with applicable Federal, State, and local laws and regulations. Common motor carriers or brokers, freight forwarders, rail carriers, shippers agents, or shippers associations shall possess the required carrier or Interstate Commerce Commission (ICC) broker operating authority and maintain cargo as well as public liability insurance as required by Federal, State, and local regulatory agencies."

Section 4 SUBSTITUTED SERVICE – RAIL FOR MOTOR

If a firm utilized Item 1125, Substituted Service – Rail for Motor, of the GSA National Rules Tender No. 100-D for shipments moving under this Request and its SFI, the submission of a rate offer(s) constitutes agreement to the terms and conditions of Item 1125 and that rates submitted include for the proper blocking and bracing by the carrier for Trailer-On-Flat-Car (TOFC) or Road Railer movement to preclude damage to the material.

SECTION 5 TERMS & CONDITIONS OF THE UNIFORM TENDER OF RATES AND/OR CHARGES FOR TRANSPORTATION SERVICES

By submission of a rate offer(s) to GSA in accordance with this RFO and its SFI, the submitting carrier agrees to and/or meets the terms and conditions of the Uniform Tender of Rates And/Or Charges For Transportation Services, Optional Form 280, except as provided in Paragraph 1-7.

SECTION 6 IDENTIFICATION OF NON-ALTERNATING TRAFFIC

6-1. IDENTIFICATION OF NON-ALTERNATING STANDING ROUTE ORDER (SRO) TRAFFIC: Listed below are the National Industries for the Blind (NIB) and the National Industries for the Severely Handicapped (NISH) Work Centers for which the General Services Administration (GSA) is requesting **non-alternating** SRO rate offers. Rate offers may only be submitted for non-alternating SRO rate requests when specifically requested and/or authorized by GSA. Rate offers submitted in response to this RFO and its SFI for the identified NIB/NISH traffic **WILL NOT** alternate with any other accepted rate offer and the accepted rates and charges **MAY NOT** be used as factors in the construction of any combination rates or charges. A **SEPARATE** rate offer **MUST** be submitted for **EACH** NIB/NISH - Agency Code for which a firm intends to submit a rate offer. Rates will only be accepted for the origins/destinations identified below. Rates submitted for any other origin/destination will automatically be rejected. An offering firm must be able to service all points within each destination state or destination code for which a rate is offered. Rates may be, but are not required to be, submitted for all origins/destinations requested. If the origin/destination is a particular city or cities, the accepted rate offer will only be applicable to the identified city or cities and not the entire state in which the city or cities are located.

PLEASE NOTE:

- Truckload rate offers MUST be submitted as a cents per mile with a minimum charge per vehicle used:
- ✓ NIB/NISH Work Centers most frequently ship to the GSA Distribution Centers located in Stockton, CA, Palmetto, GA, Burlington, NJ, Fort Worth, TX, and the Customer Supply Centers in Worth, IL and Springfield, VA; and
- The Table provided in Paragraph 6-1.B. identifies whether the facility ships predominately LTL, TL, or both types of shipments; however, we are requesting that rate offers be submitted for both LTL and TL if the carrier can provide the required service.

A. IDENTIFICATION OF REQUESTED DESTINATION POINTS:

Destination Service Area	Destination Service	
Description	Area Code	
All Points in CONUS including	Appropriate State Abbreviation	Note: Rates to the Destination of: CA – exclude the WDC
Western Distribution Center (WDC), Stockton, CA	50	GA – exclude the SEDC IL – exclude the CSCIL NJ - exclude the EDC
Southeast Distribution Center (SEDC), Palmetto, GA	51	TX – excluded the SWDC VA – exclude the CSCVA
Customer Supply Center (CSCIL), Worth, IL	52	
Eastern Distribution Center (EDC), Burlington, NJ	53	
Southwest Distribution Center (SWDC), Fort Worth, TX	54	
Customer Supply Center (CSCVA), Springfield, VA	55	

B. IDENTIFICATION OF NIB/NISH - AGENCY CODES:

NIB/NISH – Agency Codes	Work Center	Address	Destination	LTL	TL	Phone
NAL01	Industries for the Blind	220 34 th St. South Birmingham, AL 35212	CONUS & Intrastate	X	X	(205) 252-3164
NAL02	Industries for the Blind	1241 McClellan Ave. Talladega, AL 35160	CONUS & Intrastate	X	X	(256) 761-3511
NAR01	AR Lighthouse for the Blind	69 th & Murray St. Little Rock, AR 72219	CONUS & Intrastate	X	X	(501) 562-2222
NAZ01	AFH Enterprises	208 West Main St.	CONUS &	X		(520) 254-0754
NAZ02	AZ Industries for the Blind	Casa Grande, AZ 85222 3013 West Lincoln St. Phoenix, AZ 85009	Intrastate CONUS & Intrastate	X	X	(602) 269-513
NCA01	Exceptional Children's Foundation	8740 West Washington Blvd. Culver City, CA 90232	CONUS & Intrastate	X		(310) 204-330
NCA02	Napa Valley PS & I Inc.	PO Box 600 Napa, CA 94559-0600	CONUS & Intrastate	X		(707) 255-017
NCA03	Foothill Workshop for the Handicapped	789 North Fair Oaks Ave. Pasadena, CA 91103	CONUS & Intrastate	X		(818) 449-021
NCO01	Pueblo Diversified Industries	2828 Granada Blvd. Pueblo, CO 81005	CONUS & Intrastate	X		(719) 564-000
NCT01	CW Resources, Inc.	200 Myrtle St. New Britain, CT 06053	CONUS & Intrastate	X		(860) 229-770
NCT02	Easter Seal, Hartford Rehab. Center, Inc.	100 Deerfield Rd Windsor, CT 06095	CONUS & Intrastate	X		(860) 714-961
NDE01	Delaware Industries for the Blind	1901 Dupont Highway New Castle, DE 19720	CONUS & Intrastate	X		(302) 577-476
NFL01	Enrichment Industries, Inc.	771 Fentress Blvd. #1-F Daytona Beach, FL 32114	CONUS & Intrastate	X		(904) 274-347
NFL02	United Cerebral Palsy of Broward County	3117 Southwest 13 Court Fort Lauderdale, FL 33312	CONUS & Intrastate	X		(305) 584-717
NFL03	The Pinellas Assoc. for Retarded Citizens	3100 75 th St. North St. Petersburg, FL 33710	CONUS & Intrastate	X		(813) 345-911 X-260
NFL04	Tampa Lighthouse for the Blind	1106 West Platt St. Tampa, FL 33606	CONUS & Intrastate	X		(813) 251-240
NFLO5	Lighthouse for the Blind of the Palm Beaches	7810 South Dixie West Palm Beach, FL 33405	CONUS & Intrastate	X		(305) 586-560
NGA01	Georgia Industries for the Blind	Faceville Hwy, PO Box 218 Bainbridge, GA 31717	CONUS & Intrastate	X	X	(912) 248-266
NGA02	GA Industries for the Blind	Emlet Drive, PO Box 98 Griffin, GA 30224	CONUS & Intrastate	X	X	(404) 228-722
NIA01	Mid-Iowa Workshops	909 South 14 Ave. Marshalltown, IA 50158	CONUS & Intrastate	X		(515) 752-369
NIA02	Progress Industries	1017 East 7 th St. North Newton, IA 50208	CONUS & Intrastate	X		(515) 791-284
NID01	Development Workshop, Inc.	555 West 25 th Street Idaho Falls, ID 83402	CONUS & Intrastate	X		(208) 524-155
NIL01	Chicago Lighthouse for the Blind	1850 West Roosevelt Rd. Chicago, IL 60608	CONUS & Intrastate	X	X	(312) 666-133
NIN01	Stone Belt Council for Retarded Citizens, Inc.	2815 East 10 th St. Bloomington, IN 47408	CONUS & Intrastate	X		(812) 332-216
NIN02	Goodwill Industries of Central Indiana	1635 West Michigan St. Indianapolis, IN 46222	CONUS & Intrastate	X		(317) 264-131
NIN03	Bosma Center for the Blind	59 South State Ave. Indianapolis, IN 46227	CONUS & Intrastate	X		(317) 684-060
NIN04	Knox Cnty Assoc. for the Retarded Citizens, Inc.	Rte 3, Box 262A, Harte St. Rd. Vincennes, IN 47591	CONUS & Intrastate	X		(812) 886-431
NKS01	Envision – KC Division	925 Sunshine Rd. Kansas City, KS 66115	CONUS & Intrastate	X	X	(913) 281-071

NIB/NISH – Agency Codes	Work Center	Address	Destination	LTL	TL	Phone
NKS02	Envision – Pittsburg Div.	1600 North Walnut St. Pittsburg, KS 66762	CONUS & Intrastate	X	X	(316) 231-8600
NKS03	KS Industries for the	425 MacVicar St.	CONUS &	X		(913) 296-3211
NKSUS	Blind	Topeka, KS 66606	Intrastate	Λ		(913) 290-321
NKS04	Center Industries Corp	2505 South Custer St.	CONUS &	X	X	(316) 942-825
NKS04	Center industries Corp			Λ	Λ	(310) 942-823
NKS05	Envision	Wichita, KS 67213 2301 South Water Street	Intrastate CONUS &	X	X	(316) 267-224
NKS03	Envision	Wichita, KS 67201	Intrastate	Λ	Λ	(316) 267-224
NKY01	Opportunity Workshop	650 Kennedy Rd.	CONUS &	X		(606) 254-057
INIXIOI	Opportunity Workshop	Lexington, KY 40511	Intrastate	Λ		(000) 234-037
NKY02	New Vision Enterprises	1900 Brownsboro Rd.	CONUS &	X	X	(502) 893-021
14141 02	Trew vision Enterprises	Louisville, KY 40206	Intrastate	21	21	(302) 033 021
NLA01	LaSalle Assoc. for the	910 Pepper Street	CONUS &	X		(318) 992-621
112/101	Develop. Delayed	Jena, LA 71342	Intrastate	21		(310) 332 021
NLA02	Lighthouse for the Blind	123 State Street	CONUS &	X	X	(504) 899-450
111102	Eighthouse for the Billia	New Orleans, LA 70118-5793	Intrastate	1	71	(304) 077-430
NLA03	LA Association for the	1107 Burt Street	CONUS &	X	X	(318) 227-286
112/103	Blind	Shreveport, LA 71107	Intrastate	1	21	(310) 227-200
NLA04	LA Association for the	1750 Clairborne Ave.	CONUS &	X	X	(318) 635-647
NLAUT	Blind	Shreveport, LA 71103-4189	Intrastate	Λ	Λ	(318) 033-047
NMA01	Ferguson Industries for the	173 Second St.	CONUS &	X		(617) 727-984
INIVIAUI	Blind	Cambridge, MA 02141	Intrastate	Λ		(017) 727-704
NMA02	American Training	102 Glenn St.	CONUS &	X		(978) 685-215
INIVIAU2	Rehabilitation Svcs.	Lawrence, MA 01843	Intrastate	Λ		(9/8) 083-213
NIM A O2	Goodwill Industries of	*		v		(412) 700 (00
NMA03		285 Dorset Street	CONUS &	X		(413) 788-698
NIM (DO1	Springfield/Hartford	Springfield, MA 1138	Intrastate	V	37	(201) 222 456
NMD01	Blind Ind & Services of	2901 Strickland St.	CONUS &	X	X	(301) 233-456
3.D. (D.02	MD Baltimore Div.	Baltimore, MD 21223	Intrastate	37		(201) 504 411
NMD02	Blind Ind & Services of	322 Paca Street	CONUS &	X		(301) 724-411
3.D. (E0.1	MD Western MD Div	Cumberland, MD 21502	Intrastate	37	37	(205) 554 (25
NME01	ME Center for Blind &	189 Park Avenue	CONUS &	X	X	(207) 774-627
NIMIO1	Visually Impaired	Portland, ME 04102	Intrastate	V	v	(517) 25((14
NMI01	NEMROC, Inc.	800 Bolton St., PO Box 645	CONUS &	X	X	(517) 356-614
NIMIOO	Com Walls Established	Alpena, MI 49707	Intrastate	V		(702) 5(0 (90
NMI02	Cass Valley Enterprises	1342 Prospect Ave.	CONUS &	X		(703) 560-680
) D (102	77 1 7 1	Caro, MI 48723	Intrastate	37		(61.6) 0.40 0.10
NMI03	Kandu Industries	1825 Industrial Parkway	CONUS &	X		(616) 842-319
ND 410.4	TZ 1 T 1	Grand Haven, MI 49417	Intrastate	37		((1() 20(25)
NMI04	Kandu Industries	1373 South Lincoln	CONUS &	X		(616) 396-358
) D 6705	36:1	Holland, MI 49423	Intrastate	37		(616) 202 015
NMI05	Midwest Enterprises F/T	3501 East Main St.	CONUS &	X		(616) 383-017
37706	Blind	Kalamazoo, MI 49001	Intrastate			(242) 002 22
NMI06	St. Clair County Asso. For	1033 26 th Street	CONUS &	X	X	(313) 982-326
22.0704	Retarded Citizens	Port Huron, MI 48060	Intrastate			(210) ==1 (00
NMN01	Occupational	1260 Industrial Park Dr. SE	CONUS &	X		(218) 751-600
	Development Center	Bemidji, MN 56601	Intrastate			
NMN02	Duluth Lighthouse for the	4505 West Superior St.	CONUS &	X	X	(218) 624-482
	Blind	Duluth, MN 55807-2728	Intrastate			
NMN03	Goodwill Industries	700 Garfield Ave.	CONUS &	X		(218) 722-635
		Duluth, MN 55802	Intrastate			
NMN04	Minneapolis Society for	1936 Lyndale Ave. South	CONUS &	X		(612) 871-222
	the Blind	Minneapolis, MN 55403	Intrastate			
NMO01	LHB Industries	8833 Fleisher Place	CONUS &	X	X	(314) 522-314
		Berkley, MO 63134	Intrastate			
NMO02	Alphapointe Assoc. for the	1844 Broadway	CONUS &	X	X	(816) 421-584
	Blind	Kansas City, MO 64108	Intrastate			
NMO03	Cooperative Workshops,	PO Box 1565	CONUS &	X		(816) 827-210
	Inc.	Sedalia, MO 65302	Intrastate			
NMO04	Lighthouse for the Blind	10440 Trenton Ave.	CONUS &	X	X	(314) 423-433
	l =	St. Louis, MO 63132	Intrastate			' /

NIB/NISH – Agency Codes	Work Center	Address	Destination	LTL	TL	Phone
NMS01	Signature Works, Inc.	424 34 th Street Gulfport, MS 39501	CONUS & Intrastate	X		(601) 865-0324
NMS02	Signature Works, Inc.	PO Drawer 30, 1 Signature Dr Hazelhurst, MS 39083	CONUS & Intrastate	X	X	(601) 894-177
NMS03	Industries for the Blind	2501 N. West St., PO Drawer 4417 Jackson, MS 39216	CONUS & Intrastate	X		(601) 355-0212
NMS04	MS Industry for the Blind, Meridian Div.	6603 Laurel Drive Meridian, MS 39307	CONUS & Intrastate	X		(601) 984-320
NMS05	Signature Works	1151 South Veterans Blvd. Tupelo, MS 38801	CONUS & Intrastate	X	X	(601) 841-164
NMT01	Butte Sheltered Workshop, Inc.	207 South Montana St. Butte, MT 59701-1695	CONUS & Intrastate	X		(406) 723-325
NMT02	Helen Industries	1325 Helena Ave. Helena, MT 59601	CONUS & Intrastate	X		(406) 442-844
NNC01	Winston-Salem Ind. for the Blind Ashville Div	45 S. French Broad Ave. Ashville, NC 28801	CONUS & Intrastate	X		(704) 258-233
NNC02	Watauga Opportunities	642 Greenway Road Boone, NC 28607	CONUS & Intrastate	X		(828) 264-500
NNC03	Lions Services, Inc.	4600-A North Tryon St. Charlotte, NC 28213	CONUS & Intrastate	X		(704) 921-152
NNC04	Lions Club Industries, Inc.	1810 E Main St., PO Box 11350 Durham, NC 27703	CONUS & Intrastate	X	X	(919) 596-827
NNC05	Industries of the Blind, Inc.	920 West Lee St. Greensboro, NC 27402	CONUS & Intrastate	X		(336) 274-159
NNC06	Eastern Carolina Vocational Center	901 Station Road Greenville, NC 27834	CONUS & Intrastate	X		(800) 758-418
NNC07	Lions Industry for the Blind	2600 W. Vernon Ave., PO Box 2001 Kinston, NC 28502	CONUS & Intrastate	X		(252) 523-101
NNC08	CETC Employment Opportunities	950 Highway 55 West New Bern, NC 28561-2216	CONUS & Intrastate	X		(252) 638-217
NNC09	Raleigh Lions Clinic for the Blind	315 Hubert St. Raleigh, NC 27603-2392	CONUS & Intrastate	X	X	(919) 833-861
NNC10	Winston Salem Ind. for the Blind	7730 North Point Drive Winston-Salem, NC 27106	CONUS & Intrastate	X		(336) 759-055
NNE01	Region V Mental Retardation Services	808 8 th Corso Nebraska City, NE 68410	CONUS & Intrastate	X		(402) 873-330
NNJ01	Bestwork Industries for the Blind	801 East Clemens Bridge Rd. Runnemede, NJ	CONUS & Intrastate	X	X	(609) 854-338
NNM01	NM Industries for the Blind	2200 Yale Blvd. SE Albuquerque, NM 87106	CONUS & Intrastate	X		(505) 841-884
NNY01	Blind Work Assoc.	55 Washington St. Binghamton, NY 13901	CONUS & Intrastate	X	X	(607) 724-242
NNY02	Federation Employment & Guidance Services	2432 Grand Concourse Bronx, NY 10458	CONUS & Intrastate	X		(212) 881-760
NNY03	NY City Industries for the Blind	3611 14 th Avenue Brooklyn, NY 11218	CONUS & Intrastate	X		(718) 786-930
NNY04	J.M Murray Center	823 NY State Rte 13 Cortland, NY 13045	CONUS & Intrastate	X		(607) 756-991
NNY05	Chautauqua County Chapter NYSARC	880 East Second St. Jamestown, NY 14701	CONUS & Intrastate	X	X	(716) 664-389
NNY06	Occupations, Inc.	70 Fortune Road West Middletown, NY 10940	CONUS & Intrastate	X	X	(914) 692-002
NNY07	Cattaraugus County Chapter NYSARC	338 North 15 th St. Olean, NY 14760	CONUS & Intrastate	X		(716) 375-478
NNY08	Assoc. for the Blind of Rochester & Monroe Cnty	422 South Clinton Ave. Rochester, NY 14620	CONUS & Intrastate	X	X	(716) 232-111
NNY09	Suburban Adult Svcs.	13339 Route 39 – Bx 526 Sardinia, NY 14134	CONUS & Intrastate	X		(716) 496-555
NNY10	Central Association for the Blind	507 Kent Street Utica, NY 13501	CONUS & Intrastate	X	X	(315) 797-223

NIB/NISH – Agency Codes	Work Center	Address	Destination	LTL	TL	Phone
NNY11	Human Technology Corp.	2260 Dwyer Ave. Utica, NY 13501	CONUS & Intrastate	X	X	(315) 724-9891
NNY12	DE County Chapter NYSARC	Prospect Ave, Rd 1, Box 109 Walton, NY 13856	CONUS & Intrastate	X		(607) 865-7126
NNY13	Production Unlimited	615 West Main Street	CONUS &	X		(315) 782-0330
NOH01	Cincinnati Assoc. for the	Watertown, NY 13601 2045 Gilbert Ave.	Intrastate CONUS &	X	X	(513) 221-8558
NOH02	Blind Cleveland Skilled	Cincinnati, OH 45202 2239 East 55 th St.	Intrastate CONUS &	X		(216) 431-808
NOK01	Industries for the Blind OK League for the Blind	Cleveland, OH 44103 501 North Douglas Ave.	Intrastate CONUS &	X	X	X-249 (405) 232-464
NPA01	Indiana County Blind	Oklahoma City, OK 73124 31 South 10 th St.	Intrastate CONUS &	X		(724) 465-554
NPA02	Assoc. Cambria Cnty Assoc. for	Indiana, PA 15701 211 Central Ave.	Intrastate CONUS &	X		(814) 536-353
NPA03	Juniata Branch PA	Johnstown, PA 15902 658 Valley St.	Intrastate CONUS &	X		(717) 242-144
NPA04	Association F/T Blind Pittsburgh Vision Service	Lewiston, PA 17044-0053 300 South Craig St.	Intrastate CONUS &	X		(412) 682-560
NPA05	Easter Seal Society of Western PA	Pittsburgh, PA 15213-3791 632 Fort Duquesne Blvd.	Intrastate CONUS &	X	X	(412) 281-724
NPA06	Voc. Rehab. Center for Allegheny County	Pittsburgh, PA 15222-3376 1323 Forbes Ave. Pittsburgh, PA 15219-4700	Intrastate CONUS & Intrastate	X		(412) 471-260
NPA07	North Central Sight Srvcs PA Assoc. for the Blind	901 Memorial Ave.,PO Box 3292 Williamsport, PA 17701-0292	CONUS & Intrastate	X		(570) 323-940
NPA08	York County Blind Center	1380 Spahn Ave. York, PA 17403	CONUS & Intrastate	X		(717) 848-418
NRI01	In-Sight Enterprises	57 Porter St. Providence, RI 02905	CONUS & Intrastate	X		(401) 941-666
NSC01	Charleston Vo. Rehabilitation Ctr.	4360 Dorchester Rd. Charleston, SC 29405	CONUS & Intrastate	X		(803) 740-161
NTN01	Pacesetters, Inc.	435 Universal Dr. Cookeville, TN 38501	CONUS & Intrastate	X		(931) 432-404
NTN02	Knox County Assoc. for Retarded Citizens, Inc.	3000 North Central Ave. Knoxville, TN 37917	CONUS & Intrastate	X		(423) 546-943
NTN03	Clover Center for the Blind	346 St. Paul Ave. Memphis, TN 38126	CONUS & Intrastate	X	X	(901) 523-959
NTN04	Volunteer Blind Industries Inc.	758 W Morris Blvd.,PO Box 706 Morristown, TN 37814	CONUS & Intrastate	X	X	(423) 586-392
NTN05	Ed Lindsey Blind Industries	4110 Charlotte Ave. Nashville, TN 37209-3706	CONUS & Intrastate	X		(615) 741-225
NTX01	South Texas Lighthouse for the Blind	1907 Leopard St. Corpus Christi, TX 78408	CONUS & Intrastate	X	X	(512) 883-655
NTX02	Dallas Lighthouse for the Blind	3940 Capitol Ave. Dallas, TX 75204	CONUS & Intrastate	X	X	(214) 821-237
NTX03	National Center for Employment of Disabled	12100 Esther Lama El Paso, TX 79936	CONUS & Intrastate	X	X	(915) 858-727
NTX04	Expanco, Inc.	3005 Wichita Court Fort Worth, TX 76140	CONUS & Intrastate	X	X	(817) 293-948
NTX05	Tarrant County Assoc. for the Blind	912 West Broadway Ft. Worth, TX 76104	CONUS & Intrastate	X	X	(817) 332-334
NTX06	The Lighthouse of Houston	3530 West Dallas, PO Box 13435 Houston, TX 77219-0435	CONUS & Intrastate	X	X	(713) 284-841
NTX07	San Antonio Lighthouse	2305 Roosevelt San Antonio, TX 78210	CONUS & Intrastate	X		(210) 533-519
NTX08	East Texas Lighthouse for the Blind	500 North Bois D'Arc Tyler, TX 75702-5310	CONUS & Intrastate	X	X	(903) 595-344
NTX09	Beacon Lighthouse for the Blind	300 Seventh St. Wichita Falls, TX 76301	CONUS & Intrastate	X	X	(940) 767-088

NIB/NISH -	Work Center	Address	Destination	LTL	TL	Phone
Agency Codes						
NTX10	Work Services Corp.	3401 Armory Rd.	CONUS &	X	X	(940) 766-3207
		Wichita Falls, TX 76302-1723	Intrastate			
NUT01	Utah Industries for the	1595 West 500 South	CONUS &	X		(801) 533-5191
	Blind	Salt Lake City, UT 84104	Intrastate			
NVA01	VA Industries for the	1102 Monticello Road	CONUS &	X		(804) 295-5168
	Blind	Charlottesville, VA 22902	Intrastate			
NVA02	Lynchburg Sheltered	3210 Odd Fellows Rd.	CONUS &	X	X	(804) 847-4488
	Industries	Lynchburg, VA 24501	Intrastate			
NWA01	Columbia Industries	900 South Dayton St.	CONUS &	X	X	(509) 582-4142
		Kennewick, WA 99336	Intrastate			
NWA02	Lighthouse for the Blind	2501 South Plum Street	CONUS &	X	X	(206) 322-4200
		Seattle, WA 98114	Intrastate			
NWI01	Wiscraft Inc.	5316 West State St.	CONUS &	X		(414) 778-5800
		Milwaukee, WI 53208	Intrastate			
NWI02	Industries for the Blind,	3220 West Vilet St.	CONUS &	X		(414) 933-4319
	Inc.	Milwaukee, WI 53208	Intrastate			
NWV01	Shawnee Hills Cmmuntity	801 Ruffner Ave.	CONUS &	X		(304) 341-0438
	MH/MR Center, Inc.	Charleston, WV 25301	Intrastate			
NWV02	Gateway Ind, Inc.	299 East Edgar Ave.	CONUS &	X		(304) 645-3165
		Ronceverte, WV 24970	Intrastate			

6-2. HISTORICAL TRAFFIC VOLUME: Identified on the following pages is historical traffic volume for Fiscal Year 1999 for the identified NIB/NISH Work Centers. These figures are the combination of both less Than Truckload and Truckload shipments. The data provided shall not be interpreted as a guarantee to the firm that future traffic will amount to these quantities The Government makes no guarantee that these quantities or any quantities will be shipped. Failure of estimates to materialize will not constitute a basis for rate adjustments.

A. The table below identifies historical traffic volume as it relates to shipments moving from the identified Work Centers to the GSA Distribution Centers located in Stockton, CA, Palmetto, GA, Burlington, NJ, and Fort Worth, TX, and the Customer Supply Centers in Worth, IL, and Springfield, VA. Also included is data relating to other destinations. This data should have been included in the table in Paragraph 6-2.B. which identifies shipments to "all other" points. We apologize for any inconvenience this error may create.

GRAND TOTAL											
GBLS	LBS	\$\$\$									
8,945	82,536,555	\$4,771,858.49									

ORIGIN	WORK	DEST	GBLS	LBS	\$\$\$	ORIGIN	WORK	DEST	GBLS	LBS	\$\$\$
STATE	CENTER					STATE	CENTER				
AL Total			110	889,461	\$ 45,358.00	NC Total			1368	9,536,470	\$668,845.05
	Birmingham Total		44	74,264	\$ 8,769.00		Boone Total		5	617	\$ 291.00
		CA	18	37,532	\$ 6,011.00			GA	3	318	\$ 139.00
		GA	13	20,066	\$ 1,108.00			TX	2	299	\$ 152.00
		NJ	4	9,598	\$ 890.00		Charlotte Total		57	153,101	\$12,548.00
		TX	9	7,068	\$ 760.00			CA	14	12,026	\$ 2,453.00
	Talladega Total		65	814,539	\$ 36,510.00			GA	24	74,008	\$ 4,167.00
		CA	23	326,446	\$ 24,859.00			NJ	9	30,665	\$ 2,246.00
		GA	26	383,164	\$ 5,989.00			TX	10	36,402	\$ 3,682.00
		NJ	7	53,590	\$ 2,876.00		Durham Total		451	6,190,654	\$293,581.00
		TX	8	50,823	\$ 2,720.00			CA	79	1,167,849	\$125,231.00
		VA	1	516	\$ 66.00			GA	118	1,974,922	\$ 50,412.00
	Birmingham Total		1	658	\$ 79.00			GU	3	26,730	\$ -
		GA	1	658	\$ 79.00			IL	1	1,345	\$ 143.00
AR Total			70	863,959	\$ 34,210.00			JA	55	404,375	\$ -
	Little Rock Total		70	863,959	\$ 34,210.00			JA	9	48,620	\$ -
		CA	14	73,483	\$ 6,854.00			KO	7	39,279	\$ -
		GA	24	300,780	\$ 10,073.00			NJ	108	1,652,695	\$ 59,575.00
		NJ	14	214,467	\$ 11,112.00			TX	71	874,839	\$ 58,220.00
		TX	18	275,229	\$ 6,171.00						

ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$	ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$
AZ Total			107	1,432,925	\$ 42,913.00	NC	Greensboro Total		174	547,118	\$ 53,054.05
	Casa Grande Total		2	624	\$ 200.00			CA	36	107,973	\$ 18,777.00
		PA	2	624	\$ 200.00			GA	55	170,800	\$ 11,436.81
	Phoenix Total		105	1,432,301	\$ 42,713.00			NJ	44	155,907	\$ 10,838.24
		CA	63	1,163,871	\$ 28,786.00			TX	38	111,310	\$ 11,913.00
		GA	15	20,517	\$ 3,300.00			VA	1	1,128	\$ 89.00
		NJ	8	21,765	\$ 3,460.00		Greenville Total		264	910,478	\$ 95,610.00
		TX	19	226,148	\$ 7,167.00			CA	59	176,213	\$ 31,684.00
CA Total			378	924739	\$124,886.00			GA	77	313,839	\$ 22,485.00
	Culver City Total		120	213449	\$ 37,036.00			NJ	44	156,375	\$ 11,331.00
		CA	26	53103	\$ 4,061.00			TX	84	264,051	\$ 30,110.00
		GA	32	49958	\$ 9,448.00		Kinston Total	G.	69	61,129	\$ 10,113.00
		NJ	27	57365	\$ 15,460.00			CA	24	20,685	\$ 4,966.00
	N. 70 . 1	TX	35	53023	\$ 8,067.00			GA	18	19,797	\$ 1,972.00
	Napa Total	C.	22	16060	\$ 2,469.00			NJ	11	5,200	\$ 700.00
		CA	12	8648	\$ 656.00		D 1 1 1 T 4 1	TX	16	15,447	\$ 2,475.00
		GA	2	3,024	\$ 623.00		Raleigh Total	G.4	244	1,442,903	\$183,860.00
		NJ	5	2,896	\$ 837.00			CA	71	391,602	\$ 60,179.00
	D1 T-4-1	TX	3	1,492	\$ 353.00			GA	77	420,223	\$ 28,463.00
	Pasadena Total	CA	236 75	695230 229857	\$ 85,381.00 \$ 16,632.00			NJ TX	39 57	259,922 371,156	\$ 58,444.00 \$ 36,774.00
		CA	57	169019	\$ 16,632.00		Winston Colons	1X			
		GA) 3/	109019	\$ 24,/08.00		Winston-Salem Ttl		104	230,470	\$ 19,788.00
		II	2	1476	¢ 206.00		111	CA	10	26 120	¢ 7 102 00
		IL NJ	3 49	173638	\$ 306.00 \$ 28,552.00			CA GA	18 36	36,120 74,015	\$ 7,192.00 \$ 5,803.00
		TX	49	111936	\$ 28,332.00			JA	9	52,550	\$ 3,803.00
		VA	6	9,304	\$ 1,825.00			KO	1	7,040	\$ - \$ -
CO Total		VA	63	105,440	\$ 1,823.00			NJ	26	43,393	\$ 4,340.00
CO Total	Pueblo Total		63	105,440	\$ 13,278.00			TX	13	16,740	\$ 4,340.00
	rucolo Iotal	CA	15	21,515	\$ 2,813.00			VA	13	612	\$ 62.00
		GA	18	29,396	\$ 3,939.00	NE Total		VA	38	48763	\$ 7,756.00
		NJ	12	18,092	\$ 2,891.00	NE Total	Nebraska City Ttl		38	48763	\$ 7,756.00
		TX	18	36,437	\$ 3,635.00		Nebraska City I ti	CA	8	6642	\$ 1,378.00
CT Total		11	104	292,747	\$ 39,790.85			GA	11	16822	\$ 2,436.00
CTTotal	New Britain Total		95	269,927	\$ 37,634.85			NJ	13	18040	\$ 3,141.00
	New Britain Total	CA	23	68,064	\$ 16,882.00			TX	6	7,259	\$ 801.00
		GA	27	78,358	\$ 8,347.85	NJ Total		121	116	955,009	\$ 30,087.00
		NJ	20	59,262	\$ 2,704.00	143 10141	Burlington Total		8	195,112	\$ 11,011.00
		TX	25	64,243	\$ 9,701.00		Durinigton Total	NJ	8	195,112	\$ 11,011.00
	New Britian Total	121	9	22,820	\$ 2,156.00		Runnemede Total	110	55	457674	\$ 12,753.00
	Tiew Britian Total	CA	1	1,502	\$ 292.00		Transcribede Total	CA	4	653	\$ 352.00
		GA	1	1,614	\$ 213.00			GA	30	380,304	\$ 8,517.00
		NJ	3	12,408	\$ 512.00			NJ	9	24,831	\$ 632.00
		TX	4	7,296	\$ 1,139.00			TX	12	51,886	\$ 3,252.00
DE Total			18	18,120	\$ 3,564.00		Westmont Total		53	302,223	\$ 6,323.00
	New Castle Total		18	18,120	\$ 3,564.00			CA	7	3,601	\$ 1,053.00
		CA	6	5,870	\$ 1,921.00			GA	12	24,259	\$ 1,396.00
		GA	7	6,724	\$ 1,108.00			NJ	27	271,700	\$ 3,215.00
		NJ	4	4,761	\$ 364.00			TX	7	2,663	\$ 659.00
		TX	1	765	\$ 171.00	NM Ttl			9	5,534	\$ 2,144.00
FL Total			60	84,029	\$ 10,106.00		Albuquerque Ttl		9	5,534	\$ 2,144.00
	Ft. Lauderdale Ttl		5	1,550	\$ 486.00			CA	2	1,801	\$ 1,359.00
		CA	1	160	\$ 117.00			GA	2	585	\$ 167.00
		GA	2	330	\$ 131.00			NJ	3	1,788	\$ 420.00
		NJ	1	980	\$ 149.00			TX	2	1,360	\$ 198.00
		TX	1	80	\$ 89.00	NY Ttl			557	3,203,267	\$212,009.00
	St. Petersburg Ttl		45	73,803	\$ 9,476.00		Binghamton Total		49	1,521,692	\$ 41,387.00
		CA	10	12,171	\$ 2,622.00			CA	10	271,797	\$ 19,217.00
		GA	15	24,176	\$ 2,185.00			GA	13	406,608	\$ 9,345.00
		NJ	9	18,795	\$ 2,190.00			NJ	21	767,251	\$ 8,272.00
		TX	10	17,745	\$ 2,345.00			TX	4	74,546	\$ 4,457.00
		VA	1	916	\$ 134.00		<u> </u>	VA	1	1,490	\$ 96.00
	West Palm Beach	G.4	10	8,676	\$ 144.00		Bronx Total	G.4	16	3,673	\$ 1,429.00
		CA	3	3,260	\$ 63.00			CA	7	1,809	\$ 621.00
		GA	3	2,147	\$ 28.00			GA	2	423	\$ 187.00
		NJ TX	3	2,604	\$ 38.00			NJ	1	317	\$ 145.00
		1 X	1	665	\$ 15.00		I	TX	6	1,124	\$ 476.00

ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$	ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$
GA Total	D:1:1 == :		148	1,572,227	\$103,364.00	NY	Brooklyn Total	G :	1	65	\$ 63.00
	Bainbridge Total	CA	135 37	1,456,069 237,243	\$ 90,669.00 \$ 33,570.00		C	GA	31	65	\$ 63.00 \$ 7,727.00
		CA GA	33	491,941	\$ 11,192.00		Cortland Total	CA	8	57,499 8,474	\$ 1,835.00
		NJ	26	330,113	\$ 21,785.00			GA	6	13,607	\$ 1,534.00
		PA	1	3,100	\$ 344.00			NJ	8	4,328	\$ 437.00
		TX	35	388,067	\$ 23,151.00			TX	9	31,090	\$ 3,921.00
	Griffin Total	VA	13	5,605 116,158	\$ 627.00 \$ 12,695.00		Jamestown Total	CA	10	33,250 4,900	\$ 3,167.00 \$ 819.00
	Gillilli Total	CA	8	73,922	\$ 10,002.00			GA	2	5,750	\$ 616.00
		GA	2	8,643	\$ 363.00			NJ	3	16,250	\$ 856.00
		NJ	1	15,060	\$ 1,063.00			TX	3	6,350	\$ 876.00
ID T 4 1		TX	2	18,533	\$ 1,267.00 \$ 26,894.43		Long Island City	CA	153	219,268	\$ 29,928.00
ID Total	Idaho Falls Total		61	580,617 580,617	\$ 26,894.43			CA GA	40	43,447 59,545	\$ 10,291.00 \$ 7,792.00
	Idano I ans Total	CA	18	378,039	\$ 4,917.43			NJ	28	62,453	\$ 2,526.00
		GA	17	118,262	\$ 12,627.00			TX	40	53,823	\$ 9,319.00
		NJ	10	49,316	\$ 5,910.00		Middletown Total		36	15,427	\$ 3,795.00
		TX	15	34,865	\$ 3,405.00			CA	12	5,595	\$ 1,744.00
IN Total		VA	1 2	135 356	\$ 35.00 \$ 109.00			GA NJ	15	6,081 1,425	\$ 1,272.00 \$ 133.00
II Total	Bloomington Total		2	356	\$ 109.00			NY	1	479	\$ 154.00
		TX	2	356	\$ 109.00			TX	5	1,847	\$ 492.00
KS Total			299	7,730,212	\$287,614.00		Olean Total		8	6,226	\$ 1,064.00
	Kansas City Total	CA	105 30	2,671,755 787,687	\$ 93,065.00			CA	1	815 2,954	\$ 190.00 \$ 402.00
		CA GA	34	935,241	\$ 36,514.00 \$ 24,411.00			GA NJ	2 2	684	\$ 402.00
		NJ	19	442,753	\$ 19,861.00			TX	3	1,773	\$ 320.00
		TX	21	496,524	\$ 11,483.00		Rochester Total		130	689,157	\$ 77,094.00
		VA	1	9,550	\$ 796.00			CA	26	150,089	\$ 19,677.00
	Pittsburg Total	CA	115 39	3,898,282 1,425,013	\$136,797.00 \$ 61,889.00			GA NJ	35 32	180,926 232,513	\$ 15,799.00 \$ 27,274.00
		GA	24	827,280	\$ 19,845.00			TX	37	125,629	\$ 14,344.00
		NJ	34	1,116,241	\$ 46,801.00		Sardinia Total		3	4,920	\$ 873.00
		TX	18	529,748	\$ 8,262.00			CA	1	1,640	\$ 377.00
	Topeka Total	CA	18	31,379	\$ 4,153.00			GA	1	1,640	\$ 221.00
		CA KS	9	13,039 2,108	\$ 2,213.00 \$ 317.00		Utica Total	TX	53	1,640 584,155	\$ 275.00 \$ 36,567.00
		NJ	2	7,729	\$ 875.00		Ctica Total	CA	11	113,338	\$ 10,627.00
		TX	6	8,503	\$ 748.00			GA	13	154,275	\$ 7,708.00
	Tupelo Total	2.77	1	1,782	\$ 204.00			NJ	6	58,435	\$ 1,800.00
	Wichita Total	NJ	60	1,782 1,127,014	\$ 204.00 \$ 53,395.00			TX VA	21	248,281 9,826	\$ 15,976.00 \$ 456.00
	Wichita Total	CA	20	409,697	\$ 27,540.00		Watertown Total	VA	67	67,935	\$ 8,915.00
		GA	19	432,046	\$ 13,544.00			CA	19	16,984	\$ 3,342.00
		NJ	10	135,009	\$ 8,416.00			GA	18	11,264	\$ 1,793.00
		PA	1	174	\$ 71.00			NJ	16 14	25,235	\$ 1,585.00
KY Total		TX	10 51	150,088 90,432	\$ 3,824.00 \$ 19,049.00	OH Ttl		TX	198	14,452 2,726,673	\$ 2,195.00 \$130,494.00
111 101111	Louisville Total		51	90,432	\$ 19,049.00	, J.1 1 ti	Cincinnati Total		198	2,726,673	\$130,494.00
		CA	7	9,109	\$ 3,087.00			CA	64	1,268,686	\$ 77,666.00
		GA	15	32,423	\$ 9,337.00			GA	46	486,332	\$ 13,767.00
		NJ TX	8 21	10,238 38,662	\$ 1,318.00 \$ 5,307.00			NJ TX	44	562,312 409,343	\$ 20,351.00 \$ 18,710.00
LA Total		171	605	12365016	\$452,898.00	OK Ttl		171	142	617,497	\$ 97,168.00
	Jena Total		4	20,560	\$ 5,538.00		Oklahoma Cty Ttl		142	617,497	\$ 97,168.00
		CA	4	20,560	\$ 5,538.00			CA	32	142,188	\$ 32,132.00
	Lynchburg Total	TX	5	18,467 18,467	\$ 2,583.00 \$ 2,583.00			GA NJ	46 26	205,798 103,592	\$ 29,062.00 \$ 25,477.00
	New Orleans Total	1 1 1 1	141	1,630,089	\$ 2,383.00			TX	38	165,919	\$ 23,477.00
	I STIGHTS TOTAL	CA	41	389,355	\$ 45,581.00	PA Total			320	1,200,784	\$103,942.00
		GA	31	373,017	\$ 20,073.00		Indiana Total		3	2,884	\$ 289.00
		NJ	28	482,191	\$ 41,837.00			GA	2	1,633	\$ 192.00
		TX VA	39	376,525 9,001	\$ 18,894.00 \$ 828.00		Johnstown Total	NJ	1 4	1,251 1,050	\$ 97.00 \$ 276.00
	Shreveport Total	v A	455	10695900	\$317,564.00		Johnstown Total	CA	1	385	\$ 276.00
		CA	91	1,764,120	\$ 92,470.00			NJ	2	455	\$ 94.00
		GA	126	3,204,017	\$ 65,873.00			TX	1	210	\$ 68.00
		NJ	103	2,631,690	\$117,720.00		Lewistown Total	CA	3	902	\$ 152.00
		TX	135	3,096,073	\$ 41,501.00			CA NJ	1	269 262	\$ 84.00 \$ 44.00
								TX	1	371	\$ 24.00

ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$	ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$
MA Ttl			27	56,023	\$ 5,875.00	PA	Pittsburgh Total		208	1,032,012	\$ 81,839.00
	Cambridge Total		27	56,023	\$ 5,875.00			CA	49	177,452	\$ 27,218.00
		GA	12	19,450	\$ 2,895.00			GA	55	332,801	\$ 19,881.00
		NJ	12	32,642	\$ 2,306.00			NJ	43	326,325	\$ 11,894.00
		TX VA	2	2,926 1,005	\$ 568.00 \$ 106.00		Williamsport Ttl	TX	61 57	195,434 54,307	\$ 22,846.00 \$ 6,979.00
MD Ttl		VA	60	990,000	\$ 32,581.00		williamsport ru	CA	15	12,307	\$ 0,979.00
1112 111	Baltimore Total		60	990,000	\$ 32,581.00			GA	15	16,734	\$ 1,743.00
		CA	13	92,860	\$ 11,267.00			NJ	11	11,048	\$ 672.00
		GA	5	65,404	\$ 2,459.00			TX	16	14,218	\$ 1,975.00
		NJ	31	705,016	\$ 8,349.00		York Total		45	109,629	\$ 14,407.00
) (T. T 1		TX	11	126,720	\$ 10,506.00			CA	11	24,082	\$ 5,360.00
MI Total	Alpena Total		349 64	972,426 238,570	\$115,062.28 \$ 30,223.00			GA NJ	9 14	15,933 36,555	\$ 2,040.00 \$ 2,087.00
	Alpena Total	CA	10	35,001	\$ 5,319.00			TX	11	33,059	\$ 4,920.00
		GA	18	62,973	\$ 7,697.00	RI Total		171	18	13,618	\$ 2,088.00
		NJ	13	61,560	\$ 6,379.00		Providence Total		18	13,618	\$ 2,088.00
		TX	16	65,712	\$ 9,116.00			CA	6	4,432	\$ 1,119.00
		VA	7	13,324	\$ 1,712.00			GA	2	1,667	\$ 198.00
	Caro Total		15	38,758	\$ 6,103.00			NJ	5	4,101	\$ 378.00
		CA	8	21,200	\$ 4,033.00	CC T + 1		TX	5	3,418	\$ 393.00
		GA NJ	1 4	3,158 11,050	\$ 361.00 \$ 1,202.00	SC Total	Charleston Total		21	11,812 11,812	\$ 2,356.00 \$ 2,356.00
		TX	2	3,350	\$ 507.00		Charleston Total	CA	3	1,754	\$ 531.00
	Fort Worth Total	121	1	2,700	\$ 373.00			GA	4	2,652	\$ 361.00
		TX	1	2,700	\$ 373.00			NJ	1	796	\$ 103.00
	Grand Haven Total		7	8,117	\$ 1,174.00			TX	1	682	\$ 129.00
		CA	2	1,760	\$ 393.00			CA	4	2,480	\$ 684.00
		GA	5	6,357	\$ 781.00			GA	4	1,856	\$ 208.00
	Holland Total	G.4	209	603,030	\$ 64,765.48	m) i m . i		TX	4	1,592	\$ 340.00
		CA GA	56 54	134,492 178,196	\$ 23,361.00 \$ 14,956.77	TN Total	Knoxville Total		160 41	2,168,569 31,832	\$ 63,961.00 \$ 4,681.00
		NJ	41	155,057	\$ 12,070.00		Kiloxville Total	CA	6	4,020	\$ 1,055.00
		TX	58	135,285	\$ 14,377.71			GA	11	11,022	\$ 959.00
	Kalamazoo Total		3	2,120	\$ 465.00			NJ	12	11,218	\$ 1,359.00
		CA	1	712	\$ 202.00			TX	12	5,572	\$ 1,308.00
		TX	2	1,408	\$ 263.00		Morristown Total		99	2,095,041	\$ 56,149.00
	Middletown Total	6.4	1	221	\$ 74.00			CA	21	372,605	\$ 25,350.00
	Milwaukee Total	GA	1 2	221 8,290	\$ 74.00 \$ 620.00			GA JA	24 19	671,018 122,900	\$ 7,925.00 \$ -
	Willwaukee Total	GA	1	7,584	\$ 512.00			NJ	24	878.244	\$ 18,994.00
		TX	1	706	\$ 108.00			SP	1	7,400	\$ -
	Port Huron Total		47	70,620	\$ 11,264.80			TX	10	42,874	\$ 3,880.00
		CA	12	21,483	\$ 4,527.00		Nashville Total		20	41,696	\$ 3,131.00
		GA	15	23,241	\$ 3,157.80			CA	4	5,243	\$ 1,026.00
		NJ	11	16,491	\$ 1,926.00			GA	10	30,978	\$ 1,535.00
MN Ttl		TX	343	9,405	\$ 1,654.00 \$424,972.00			NJ TX	3	4,335 1,140	\$ 423.00 \$ 147.00
IVIIN I II	Bemidji Total		9	8,463,917 47,516	\$ 5,713.00	TX Total		11	1171	12059921	\$689,369.51
	Dennigi Totai	CA	2	10,572	\$ 1,384.00	1A Total	Corpus Christi Ttl		344	2,527,979	\$208,744.00
		GA	3	12,693	\$ 1,545.00			CA	75	540,798	\$ 58,508.00
		NJ	3	19,418	\$ 2,223.00			GA	94	739,285	\$ 54,396.00
		TX	1	4,833	\$ 561.00			IL	2	14,232	\$ 1,506.00
	Duluth Total	G :	334	8,416,401	\$419,259.00			NJ	60	427,655	\$ 46,273.00
		CA	38	776,220	\$ 61,499.00			TX	93	625,050	\$ 31,236.00
		GA NJ	106 99	2,569,817 2,631,402	\$122,124.00 \$144,536.00		Dallas Total	VA	20 177	180,959 1,052,021	\$ 16,825.00 \$127,939.00
		TX	88	2,429,911	\$ 90,290.00		Danas I Utal	CA	46	266,846	\$ 33,585.00
		VA	3	9,051	\$ 810.00			GA	45	237,542	\$ 27,740.00
MO Ttl			490	3,719,828	\$253,185.86			NJ	41	346,563	\$ 58,333.00
	Berkeley Total		112	1,130,623	\$ 84,127.00			TX	42	199,350	\$ 7,472.00
		CA	63	630,426	\$ 58,904.00			VA	3	1,720	\$ 809.00
		NJ	46	497,977	\$ 24,943.00		Fort Worth Total	CA	8	90,828	\$ 7,591.00
		TX	2	450	\$ 90.00		Houston Tot-1	CA	172	90,828	\$ 7,591.00
	Fort Worth Total	VA	1	1,770 208	\$ 190.00 \$ 64.00		Houston Total	CA	172 53	3,091,600 985,672	\$135,372.00 \$ 52,271.00
	1 OIL WOILII I OLAI	TX	1	208	\$ 64.00			GA	43	704,623	\$ 32,271.00
	Kansas City Total		147	245,810	\$ 42,103.00			NJ	44	918,538	\$ 51,469.00
		CA	39	65,617	\$ 11,264.00			TX	29	476,803	\$ 9,189.00
		GA	43	61,888	\$ 7,100.00			VA	3	5,964	\$ 651.00
		NJ	42	97,341	\$ 20,654.00						
		TX	23	20,964	\$ 3,085.00						

ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$		ORIGIN STATE	WORK CENTER	DEST	GBLS	LBS	\$\$\$
511112	St. Louis Total		230	2,343,187	\$126,891.86		TX	San Antonio Total		126	112,724	\$ 14,807.53
	St. Louis Total	CA	76	870,983	\$ 66,999.00		17.	San Antonio Total	CA	42	29,894	\$ 5,240.53
		GA	63	737,595	\$ 24,542.00				GA	31	30,481	\$ 3,272.00
		NJ	46	437,306	\$ 20,914.00				NJ	25	29,080	\$ 4,575.00
		TX	44	273,223	\$ 12,811.86				TX	26	22,340	\$ 1,525.00
		VA	1	24,080	\$ 1,625.00				VA	20	929	\$ 195.00
MS Total		VA	603	5,492,140	\$370,112.00			Tyler Total	VA	170	4,737,727	\$ 48,151.00
IVIS TOTAL	Gulfport Total		79	514,464	\$ 44,460.00			Tyler rotar	CA	41	1,086,480	\$ 50,574.00
	Gunport rotar	CA	18	120,077	\$ 17,185.00				GA	43	1,222,897	\$ 26,625.00
		GA	25	177,049	\$ 8,626.00				NJ	39	1,183,027	\$ 54,642.00
		NJ	15	132,400	\$ 12,153.00				TX	44	1,201,763	\$ 13,175.00
		TX	21	84,938	\$ 6,496.00				VA	3	43,560	\$ 3,135.00
	Hazelhurst Total	171	326	3,812,569	\$234,969.00			Wichita Total	V 2 L	1	26,115	\$ 475.00
	Trazemarst Total	CA	98	1,104,861	\$108,804.00			Wichita Total	TX	1	26,115	\$ 475.00
		GA	85	1,033,893	\$ 38,967.00			Wichita Falls Ttl	IA	173	420,927	\$ 46,289.98
		NJ	52	698,845	\$ 48,921.00	=		Wichita Falis Fti	CA	42	91,925	\$ 16,404.76
		TX	90	974,398	\$ 38,180.00				GA	49	127,879	\$ 13,022.00
		VA	1	572	\$ 97.00				NJ	29	88,760	\$ 12,206.00
	Jackson Total	VA	92	90,437	\$ 12,924.00				TX	47	108,888	\$ 3,988.22
	Jackson Total	CA	28	26,513	\$ 5,445.00				VA	6	3,475	\$ 669.00
		GA	19	19,669	\$ 1,855.00		VA Total		VA	404	1,557,709	\$152,713.00
		NJ	20	29,035	\$ 3,863.00		VA Iotal	Lynchburg Total		404	1,557,709	\$152,713.00
		TX	25	15,220	\$ 1,761.00			Lynchourg Total	CA	99	371,393	\$ 60,738.00
	Meridian Total	1 A	13	31,003	\$ 3,625.00				GA	132	511,940	\$ 34,769.00
	Wichidian Total	CA	3	6,235	\$ 1,201.00				NC	132	1,310	\$ 74.00
		GA	5	7,912	\$ 672.00				NJ	69	295,601	\$ 15,186.00
		NJ	3	14,577	\$ 1,520.00				PA	1	4,585	\$ 315.00
		TX	2	2,279	\$ 232.00				TX	102	372,880	\$ 41,631.00
	Tupelo Total	1 A	93	1,043,667	\$ 74,134.00		WA Ttl		IA	122	529,418	\$ 57,167.00
	Tupeto Total	CA	25	313,389	\$ 30,965.00		WAII	Seattle Total		122	529,418	\$ 57,167.00
		GA	21	178,703	\$ 8,863.00			Scattic Total	CA	38	244,978	\$ 14,822.00
		NJ	22	254,386	\$ 19,298.00				GA	20	49,602	\$ 9,301.00
		TX	25	297,189	\$ 15,008.00				NJ	31	96,087	\$ 15,319.00
MT Total		111	156	551,764	\$ 66,113.00				TX	33	138,751	\$ 17,725.00
WII Total	Helena Total		156	551,764	\$ 66,113.00		WI Total		IA	143	633,420	\$ 61,397.51
	Ticiciia Total	CA	69	354,798	\$ 39,461.00		vvi iotai	Milwaukee Total		143	633,420	\$ 61,397.51
		GA	30	50,462	\$ 10,246.00			Willwaukee Total	CA	44	210,190	\$ 26,609.00
		NJ	22	24,591	\$ 6,289.00				GA	33	132,207	\$ 10,046.00
		TX	34	121,697	\$ 10,055.00				NJ	23	156,180	\$ 11,365.48
		CA	1	216	\$ 62.00				TX	43	134,843	\$ 13,377.03
		CA	1	210	φ 02.00		WV Ttl		1/1	54	71,713	\$ 18,426.00
							** * 111	Ronceverte Total		54	71,713	\$ 18,426.00
								Ronceverte Total	CA	17	20,933	\$ 13,016.00
									GA	18	21,547	\$ 2,348.00
											-	
		1							NJ	9	17,375	\$ 1,324.00
									TX	10	11,858	\$ 1,738.00

B. The table below identifies historical traffic volume as it relates to shipments moving from the identified Work Centers to all points excluding the GSA Distribution Centers located in Stockton, CA, Palmetto, GA, Burlington, NJ, and Fort Worth, TX, and he Customer Supply Centers in Worth, IL, and Springfield, VA.

GRAND TOTAL					
GBLS LBS \$\$\$					
3,017	5,341,291	\$578,428.09			

STATE	WORK CENTER	GBL'S	LBS	\$\$\$	STATE	WORK CENTER	GBL'S	LBS	\$\$\$
AL Total		21	23,163	\$ 2,681.74	MT Total		4	3,224	\$ 831.61
	Birmingham Total	19	16,898	\$ 2,248.36		Helena Total	4	3,224	\$ 831.61
	Talladega Total	2	6,265	\$ 433.38					

STATE	WORK CENTER	GBL'S	LBS	\$\$\$	STATE	WORK CENTER	GBL'S	LBS	\$\$\$
AR Total	Ť	1	34,948	\$ 415.00	NC Total		632	1.013.844	\$ 81.574.23
711C TOTAL	Little Rock Total	1	34,948	\$ 415.00	THE TOTAL	Boone Total	1	145	\$ 69.00
AZ Total	Entire recent rotal	103	66,464	\$ 16,558.61		Charlotte Total	16	55,880	\$ 4,763.63
712 1011	Casa Grande Total	96	52,795	\$ 15,752.69		Durham Total	103	594,900	\$ 16,193.00
	Phoenix Total	7	13,669	\$ 805.92		Greensboro Total	4	2,959	\$ 576.45
CA Total	Thomas Tour	64	59404	\$ 23,569.14		Greenville Total	111	22,731	\$ 7,437.79
CHIOM	Napa Total	60	47382	\$ 21,849.01		Kinston Total	3	665	\$ 288.00
	Pasadena Total	4	12022	\$ 1,720.13		New Bern Total	318	52,865	\$ 32,428.70
CO Total	Tasaccia Total	4	2,680	\$ 356.00		Raleigh Total	9	15,249	\$ 2,473.66
CO Total	Pueblo Total	4	2,680	\$ 356.00		Winston-Salem Total	57	265,793	\$ 15,449.00
CT Total	Tuebio Totai	4	3,665	\$ 442.00		New Bern Total	10	2,657	\$ 1,895.00
CTTOtal	New Britain Total	4	3,665	\$ 442.00	NJ Total	11cw Belli Total	1	254	\$ 54.00
FL Total	New Britain Total	3	2,578	\$ 121.00	143 Total	Westmont Total	1	254	\$ 54.00
TE Total	St. Petersburg Total	1	478	\$ 80.00	NY Total	Westmont Total	34	60,311	\$ 5,344.15
	West Palm Beach Total	2	2,100	\$ 41.00	111 10141	Cortland Total	17	8,252	\$ 1,056.35
GA Total	11 Cot I anni Deachi Total	53	137,263	\$ 20,205.16		Long Island City Total	3	1,294	\$ 311.04
GA Total	Bainbridge Total	52	137,203	\$ 20,203.10		Rochester Total	4	5,304	\$ 388.00
	Griffin Total	1	250	\$ 48.82		Utica Total	6	41,069	\$ 2,804.76
IA Total	Gillilli Total	3	133	\$ 110.67		Watertown Total	4	4,392	\$ 784.00
IA Total	Marshalltown Total	3	133	\$ 110.67	OH Total	Watertown Total	41	33,682	\$ 3,197.75
ID Total	Marshalltown Total	1	820	\$ 78.00	On Iolai	Cincinnati Total	41	33,682	\$ 3,197.75
ID Total	Idaho Falls Total	1	820	\$ 78.00	OK Total	Cincinnati Total	8	16,964	\$ 3,684.00
KS Total	Idano Falis Total	5	38,494	\$ 2,301.23	OK Total	Oklahoma City Total	8	16,964	\$ 3,684.00
KS Total	Wichita Total	5	38,494	\$ 2,301.23	TM Total	Oktanoma City Total	1154	402,113	\$ 92,382.44
KY Total	wichita I otal	6	4,653	\$ 2,301.23	TN Total	Knoxville Total	1134	318,186	\$ 92,382.44
K i Total	Louisville Total	6	4,653	\$ 870.97		Morristown Total	23	82,117	\$ 14,430.64
I A T-4-1	Louisville Total	34		\$ 17,324.45			1	1,810	
LA Total	New Orleans Total	4	770,722	\$ 17,324.43	TX Total	Nashville Total	143		\$ 157.93 \$ 46,390.85
		30	3,327		1 X 10tai	Corpus Christi Total	31	445,626	
MD Total	Shreveport Total	1	767,395 4,200	\$ 16,842.84 \$ 255.00		Dallas Total	10	69,919	\$ 8,980.00 \$ 3,509.00
MD Total	D-14: T-4-1	1	4,200	\$ 255.00		Houston Total	19	33,500	,
MIT	Baltimore Total							97,726	\$ 8,566.93
MI Total	A1 T-4-1	89	58,413	\$ 9,047.36 \$ 1,978.31		San Antonio Total	32	686	\$ 185.99 \$ 17,760.35
	Alpena Total Grand Haven Total		16,633			Tyler Total Wichita Total		199,693	
	Holland Total	80	2,220	\$ 367.00 \$ 6,505.05		Wichita Falls Total	1 48	480	\$ 48.00 \$ 7,340.58
			38,113		37 A TD 4 1	Wichita Falls Total		43,622	
MALT	Port Huron Total	1	1,447	\$ 197.00	VA Total	T 11 T 1	452	1,798,435	\$224,788.78
MN Total	Destruit Takat	11	16,977	\$ 1,580.86	WA T-4 1	Lynchburg Total	452	1,798,435	\$224,788.78
MOTAL	Duluth Total	11	16,977	\$ 1,580.86	WA Total	C41- T-4 1	8	3,916	\$ 862.00
MO Total	Davilanian Tatai	71	108,951	\$ 12,766.59	WI T-4-1	Seattle Total	8	3,916	\$ 862.00
	Berkeley Total	18	12,533	\$ 2,629.09	WI Total	Milana T / 1	3	4,721	\$ 540.10
	Kansas City Total	2	315	\$ 140.00	NATE (1	Milwaukee Total	3	4,721	\$ 540.10
MOTAL	St. Louis Total	51	96,103	\$ 9,997.50	WV Total	D . T . 1	1	855	\$ 110.21
MS Total	G 10 4 T + 1	62	223,818	\$ 9,984.19		Ronceverte Total	1	855	\$ 110.21
	Gulfport Total	9	35,464	\$ 3,899.00					
	Hazelhurst Total	22	176,822	\$ 3,719.50					
	Jackson Total	12	9,982	\$ 1,325.81					
	Meridian Total	3	1,118	\$ 243.88					
	Tupelo Total	16	432	\$ 796.00					

SECTION 7 FORMAT REQUIREMENTS FOR THE SUBMISSION OF ELECTRONIC RATE OFFERS

7-1. FILE FORMAT REQUIREMENTS FOR THE SUBMISSION OF ELECTRONIC RATE OFFERS: Firms submitting rate offers for the identified NIB/NISH Work Centers **MUST** submit their rate offers electronically via the File Transfer Protocol (FTP) of the Internet (I-FTP). Carriers not utilizing the rate filing capabilities of the Interagency Transportation Management System (ITMS) must adhere to the file format requirements identified in this Section 7 when creating rate offers for submission. Rate offers received which do not conform to these format requirements will be found unacceptable. Please note that this Section 7 can provide general information to those carriers utilizing ITMS to create their rate offers. A **SEPARATE** rate offer must be submitted for **each** NIB/NISH – Agency Code identified in Section 6 for which a firm submits a rate offer.

NOTE: When the rate file is complete, it MUST be saved as an unformatted ASCII (Text Only) flat file (e.g. no tab characters, etc.) before attempting to transfer the file.

7-2. CARRIER BILLING/REPORTING RECORD FORMAT REQUIREMENTS: In addition to each carrier's header records and rate records, for all rate offers filed in accordance with this RFO carriers must file ONE SET of the following "F Records" at the beginning of EVERY RATE FILE submitted to GSA. When creating Billing/Reporting records, Header records, and Rate records use all UPPER CASE LETTERS.

A. BILLING/REPORTING RECORDS:

EXAMPLE:

F1ABCD\ABC MOVING AND STORAGE\R\20000801\13-214567
F2JOHN DOE
F3PRESIDENT
F41500 BANNISTER RD RM 1076
F5KANSAS CITY\MO\64131
F6816-823-3646\816-823-3656
F7CYOUNG@AOL.COM
F8816-823-5555
F9JANE BLACK
FAACCOUNTS RECEIVABLE REP
FB1500 BANNISTER RD RM 1006
FCKANSAS CITY\MO\64131
FD816-823-1111\816-823-2222
FEJANEBLACK@AOL.COM
FFW

1. HEADER RECORD:

Record Field	Maximu	Contents
	m	
	Positions	
Record ID	2	F1
SCAC	4	4 Digit Standard Carrier Alpha Code
Separator	1	\ [backslash]
Company Name	45	
Separator	1	\ [backslash]
Reserved	1	Enter R
Separator	1	\ [backslash]
Effective DateYYYYMMDD	8	Must be 20000801 for Initial Filing,
Separator	1	\ [backslash]
Taxpayer Identification Number	9	TIN assigned by the IRS to the Participant.

2. MAILING ADDRESS RECORD:

A. Company's Authorized Official/Government Contact:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F2
Authorized Government	45	Name of Company's authorized official/
Representative		Government contact. If the name of the authorized official
		is longer than the allotted positions, abbreviate or use
		initials of first and/or middle name plus full last name.

B. Company's Authorized Official Title:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F3
Government Representative's	45	Title of the Company's Authorized Official. If the title
Title		of the authorized official is longer than the allotted
		positions, you must abbreviate.

C. Company's Mailing Address:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F4
Company's Mailing Address	45	Company's Authorized Official's mailing address. If
		the street address is longer than the allotted positions,
		you must abbreviate.

D. Company's City/State/Zip Code:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F5
Company's Mailing Address -	45	City of Company's Authorized Official's mailing address.
City		If the City is longer than the allotted positions, you must
		abbreviate City using State abbreviation.
Separator	1	\[backslash]
Company's Mailing Address -	2	State of Company's Authorized Official's mailing
State		address. Use US Postal Service Abbreviation.
Separator	1	\ [backslash]
Company's Mailing Address-	10	Zip Code of Company's Authorized Official's mailing
Zip Code		address. Use either US Postal Service five or 10 position
		Zipcode.

E. Company's Telephone Number/Facsimile Number:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F6
Telephone Number or Voice	12	Telephone number or voice mail number of Company's
Mail Number		Authorized Official.
Separator	1	\ [backslash]
Facsimile Number	12	Facsimile Number of Company's Authorized Official.

F. Company's Internet Address:

Record Field	Maximum Positions	Contents
Record ID	2	F7
Internet Address	45	Internet address of Company's Authorized Official.

G. Company's Shipment Booking Office Facsimile Number:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F8
Shipment Booking Office Facsimile Number	12	Facsimile Number of Company's authorized Shipment Booking Office. This number should correspond with the phone number identified in rate offers for shipping booking purposes which appears in the GSA ITMS cost comparison.

3. BILLING ADDRESS RECORD:

A. Company's Authorized Billing Official:

Record Field	Maximum	Contents
	Positions	
Record ID	2	F9
Authorized Billing Representative	45	Name of Company's Authorized Billing Official. If the name of the authorized official is longer than the allotted positions, abbreviate or use initials of first and/or middle name plus full last name.

B. Company's Authorized Billing Official Title:

Record Field	Maximum	Contents
	Positions	
Record ID	2	FA
Government Representative's	45	Title of the Company's Authorized Billing Official. If
Title		the title of the authorized official is longer than the
		allotted positions, you must abbreviate.

C. Company's Billing Address:

Record Field	Maximum	Contents
	Positions	
Record ID	2	FB
Company's Billing Address	45	Company's official billing address. If the street address
		is longer than the allotted positions, you must
		abbreviate.

D. Company's Billing City/State/Zip Code:

Record Field	Maximum	Contents
	Positions	
Record ID	2	FC
Company's Billing Address -	45	City of Company's billing address. If the City is longer
City		than the allotted positions, you must abbreviate City
		using State abbreviation.
Separator	1	\[backslash]
Company's Billing Address -	2	State of Company's billing address. Use US Postal
State		Service Abbreviation.
Separator	1	\ [backslash]
Company's Billing Address-	10	Zip Code of Company's billing address. Use either US
Zip Code		Postal Service five or 10 position Zipcode.

E. Company's Billing Telephone Number/Facsimile Number:

Record Field	Maximum	Contents
	Positions	
Record ID	2	FD
Telephone Number or Voice	12	Telephone number or voice mail number of Company's
Mail Number		Authorized Billing Official.
Separator	1	\[backslash]
Facsimile Number	12	Facsimile Number of Company's Authorized Billing
		Official.

F. Company's Billing Internet Address:

Record Field	Maximum Positions	Contents
Record ID	2	FE
Billing Internet Address	45	Internet address of Company's Authorized Billing Official.

4. COMPANY'S MINORITY/WOMEN-OWNED STATUS:

Record Field	Maximum	Contents	
	Positions		
Record ID	2	FF	
Minority/Women-Owned	1	Enter N for non-minority or non-women-owned	
Business		Enter M for minority-owned	
		Enter W for women-owned	
		Enter B for BOTH for a minority and woman-owned.	

NOTE: Zero fills or spaces are not required; if an entry is longer that the maximum number of positions, it will be automatically truncated to the maximum number of positions available.

7-3. HEADER RECORD FORMAT REQUIREMENTS:

A. Header Record for Common/Contract Carriers, Freight Forwarders, and Rail Carriers:

Example: A1ABCD6N12340NAL0120000801ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)

RECORD FIELD	POSITION	CONTENTS
	S	
Record ID	1-2	A1
SCAC	3-6	4 Digit Standard Carrier Alpha Code
Offer Number	7-18	Offer Identifier
Zone Identifier	7-7	6 (Position 7-7 of this type of header record will always be a "6")
Type of Offer	8-8	N (Position 8-8 of this type of header record will always be a "N")
Carrier Assigned Offer #	9-12	Example: 1234 (May be numeric, alphabetic or a combination but MUST contain at least one character. If not all four positions are used, enter spaces (USE SPACE BAR)).
Reserved	13-13	Enter a zero (0)
NIB/NISH - Agency Code	14-18	Enter appropriate NIB/NISH - Agency Code identified in Section 6-1.B.
Effective Date - YYYYMMDD	19-26	20000801
Carrier Name	27-61	Name of Offering Carrier. If all positions are not utilized, enter spaces (USE SPACE BAR).
Trading Partner Agreement #	62-67	Enter the offering firm's Trading Partner Agreement #. If all six (6) positions are not utilized, use spaces (USE SPACE BAR).
Submitter Code	68-73	Rate Filing Service Provider Code, Tariff Publishing Agent Code, or Offering Carrier's SCAC if transmitting rates itself. If all six (6) positions are not utilized, enter spaces (USE SPACE BAR).
Taxpayer Identification Number (TIN)	74-82	TIN assigned by the Internal Revenue Service (IRS) to the firm.
Filler	83-174	Empty Space

B. Header Record for Brokers and Shipper Agents/Intermodal Marketing Companies:

Example: A2BBBS6N45670NMN0220000801BB BROKERAGE SERVICE(POSITIONS 47-61 IN SPACES)BBBS95BBBS 13-214567(POSITIONS 83-174 FILLER)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	A2
SCAC	3-6	4 Digit Standard Carrier Alpha Code of Broker or Shipper Agent
Offer Number	7-18	Offer Identifier
Zone Identifier	7-7	6 (Position 7-7 of this type of header record will always be a "6")
Type of Offer	8-8	N (Position 8-8 of this type of header record will always be a "N")
Assigned Offer #	9-12	Example: 4567 (May be numeric, alphabetic or a combination but MUST contain at least one character. If not all four positions are used, enter spaces (USE SPACE BAR)).
Reserved	13-13	Enter a zero (0)
NIB/NISH - Agency Code	14-18	Enter appropriate NIB/NISH - Agency Code identified in Section 6-1.B.
Effective Date - YYYYMMDD	19-26	20000801
Broker or Shipper Agnt/Intermodal Mrktng Name	27-61	Name of Broker or Shipper Agent/Intermodal Marketing Company. If all positions are not utilized, enter spaces (USE SPACE BAR).
Trading Partner Agreement #	62-67	Enter the offering firm's Trading Partner Agreement #. If all six (6) positions are not utilized, use spaces (USE SPACE BAR).
Submitter Code	68-73	Rate Filing Service Provider Code, Tariff Publishing Agent Code, or Offering Broker's or Shipper's Agent/Intermodal Marketing Company's SCAC if transmitting rates itself. If all six (6) positions are not utilized, use spaces (USE SPACE BAR).
Taxpayer Identification Number (TIN)	74-82	TIN assigned by the Internal Revenue Service (IRS) to the firm.
Filler	83-174	Empty Space

C. Header Record for Underlying Carriers Represented by Broker or Shipper Agent/Intermodal Marketing Co.:

Example:

A3ABCD WEOD KJIR BNHF DGCH SDER THGR ASML KJIP JNBT YBCD OLPM GTSM PPLI TGHW (Continue for a total of 34 SCACS)
A3PMVB FHYV NCHJ XMKJ XBFD XEBG KIZA QWBV RLMF GHYV CBDU JYXE POQW MKXS RGAL (Continue for a total of 34 SCACS)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	A3
SCAC	3-6	SCAC of First Underlying Carrier Represented by the Broker/Shipper Agent
Filler	7-7	Space (USE SPACE BAR)
SCAC	8-11	SCAC of Second Underlying Carrier Represented by the Broker/Shipper Agent
Filler	12-12	Space (USE SPACE BAR)
SCAC	13-16	SCAC of Third Underlying Carrier Represented by the Broker/Shipper Agent
		IL ALL UNDERLYING CARRIERS HAVE BEEN IDENTIFIED FOR A MAXIMUM OF 34 SCACS PER S NEEDED, START NEXT LINE WITH A3 AND REPEAT FORMATTING PROCESS SHOWN ABOVE.

7-4. RATE RECORDS:

A. Rate Record for Rate Offers Based on a Percent of the Minimum Charge and a Percent of the Less Than Truckload Rates Identified in the GSA Baseline Rate Table Publication No. 1000-D **and** Cents Per Mile for Truckload Rates when Based on a State to State Basis:

Example:

B2KSMO800-555-9898099097089045000 095

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	B2
From/To	3-6	Origin State (state in which the appropriate NIB/NISH Work Center is located) and Destination State/Destination Code.
Phone Number	7-18	Phone number that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Percent of Minimum Charge	19-21	Percent of the Minimum Charge Base Rate being Offered. Examples: 089, 102. If not offering a Percent of Minimum Charge, enter zeros (000) to indicate Not Applicable. If using this rate record to submit truckload rates for the USPTL, enter three zeros (000).
Percent of Less Than Truckload	22-24	Percent of the Less Than Truckload Base Rate being Offered. Examples: 072, 100. If not offering a Percent of Less Than Truckload, enter zeros (000) to indicate Not Applicable. If using this rate record to submit truckload rates for the USPTL, enter three zeros (000).
Cents Per Mile Truckload	25-27	Cents per Miles offered for Truckload shipments. Examples: 090 (\$0.90 cents per mile), 101 (\$1.01 cents per mile).
Minimum Truckload Charge	28-33	Minimum Truckload Charge in Dollars and Cents. Examples: 045000 (\$450.00), 130000 (\$1,300.00). A Minimum Truckload Charge must be entered if a cents per mile offer is entered.
Filler	34-41	Spaces (USE SPACE BAR)
Required Item Percentages	42-174	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (42-44). Examples: 090, 100. The remaining positions (45-174) may be left blank. If offering different percentages, enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1 of the TOS 1-F. The first three positions must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, firms are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages must be offered for all Required Items not indicated with **.

B. Rate Record for Rate Offers Based on a Percent of the Minimum Charge and a Percent of the Less Than Truckload Rates Identified in the GSA Baseline Rate Table Publication No. 1000-D **and** Cents Per Mile for Truckload Rates when Applied Based on a Mileage Scale and not a State to State Basis as in 7-4.A., above:

Example:

B3MN50800-454-000007908109504750000010100000095080100(Continue entering % until a % has been offered for all Required Item %)
B3MN50800-454-00000790810900490000101020000095080100(Continue entering % until a % has been offered for all Required Item %)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	В3
From/To	3-6	Origin State (state in which the appropriate NIB/NISH Work Center is located) and Destination State/Destination Code.
Phone Number	7-18	Phone number that requesting customer agency should utilize in order to book the shipment for this particular from/to rate application.
Percent of Minimum Charge	19-21	Percent of the Minimum Charge Base Rate being Offered. Examples: 094, 105. If not offering a Percent of Minimum Charge, enter zeros (000) to indicate Not Applicable. (See Note Below)
Percent of Less Than Truckload	22-24	Percent of the Less Than Truckload Base Rate being Offered. Examples: 078, 103. If not offering a Percent of Less Than Truckload, enter zeros (000) to indicate Not Applicable. (See Note Below)
Cents Per Mile Truckload	25-27	Cents per Miles offered for Truckload shipments. Examples: 090 (\$0.90 cents per mile), 101 (\$1.01 cents per mile).
Minimum Truckload Charge	28-33	Minimum Truckload Charge in Dollars and Cents. Examples: 045000 (\$450.00), 130000 (\$1,300.00). A Minimum Truckload Charge must be entered if a cents per mile offer is entered.
Beginning Mileage	34-37	Mileage at which the Cents per Mile rate begins. Example: 0000 (for 0 miles), 0100 (for 100 miles). See Contents for positions 38-41 below for further explanation.
Ending Mileage	38-41	Mileage at which the Cents per Mile rate ends. Example: 0050 (for 50 miles), 0200 (for 200 miles). Using the beginning mileage of 0000 and an ending mileage of 0050 with a cents per mile rate of 097 (\$0.97) would indicate that for any shipments moving from the origin/destination identified in positions 3-6 that was between 0 and 50 miles, it would be rated at \$0.97 cents per mile. If firm wants to enter rates for the same origin/destination states at different mileage breaks (say 0051 to 0100), then it would have to create another B3 record.
Required Item Percentages	42-174	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (42-44). Examples: 090, 100. The remaining positions (45-174) may be left blank. If offering different percentages, enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.l of the TOS 1-F. The first three positions must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.l. of the TOS 1-F, firms are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages must be offered for all Required Items not indicated with **. (See Note Below)

Please Note: When filing multiple B3 rate records for the same origin/destination pair to indicate different mileage scales, the same percent of Minimum Charge and the same percent of Less Than Truckload must be offered for the same origin/destination pair. In addition, only one (1) set of Required Item Percentages can be offered for the same origin/destination pair. If they are differences between rate records, GSA will accept the first reference in each instance applicable and will copy that reference to all other applicable references.

7-5. RATE OFFER EXAMPLES:

A. Example of multiple rate offers being sent as one (1) file:

F1ABCD\ABC MOVING AND STORAGE\R\20000801\13-214567

F2JOHN DOE

F3PRESIDENT

F41500 BANNISTER RD RM 1076

F5KANSAS CITY/MO/64131

F6816-823-3646\816-823-3656

F7CYOUNG@AOL.COM

F8816-823-5555

F9JANE BLACK

FAACCOUNTS RECEIVABLE REP

FB1500 BANNISTER RD RM 1006

FCKANSAS CITY/MO/64131

FD816-823-1111\816-823-2222

FEJANEBLACK@AOL.COM

FFW

A1ABCD6N45670NAL0120000801ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD95ABCD 13-214567(POS. 83-174 FILLER)

B2ALCA800-333-4444089090089045000 095

B2AL50800-333-4444089090089045000 095

B2ALCT800-333-4444089090089045000 095

A1ABCD6N55670NMN0220000801ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD95ABCD 13-214567(POS. 83-174 FILLER)

B2MNMN800-333-4444089090089045000 095

B2MNTX00-333-4444089090089045000 095

B2MN53800-333-4444089090089045000 095

- B. Examples of multiple rate offers being sent as separate rate files:
 - 1. First Rate File:

F1ABCD\ABC MOVING AND STORAGE\R\20000801\13-214567

F2JOHN DOE

F3PRESIDENT

F41500 BANNISTER RD RM 1076

F5KANSAS CITY/MO/64131

F6816-823-3646\816-823-3656

F7CYOUNG@AOL.COM

F8816-823-5555

F9JANE BLACK

FAACCOUNTS RECEIVABLE REP

FB1500 BANNISTER RD RM 1006

FCKANSAS CITY/MO/64131

FD816-823-1111\816-823-2222

FEJANEBLACK@AOL.COM

FFW

A1ABCD6N45670NAL0120000801ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD95ABCD 13-214567(POS. 83-174 FILLER)

B2ALCA800-333-4444089090089045000 095

B2AL50800-333-4444089090089045000 095

B2ALCT800-333-4444089090089045000 095

2. Second Rate File:

F1ABCD\ABC MOVING AND STORAGE\R\20000801\13-214567

F2JOHN DOE

F3PRESIDENT

F41500 BANNISTER RD RM 1076

F5KANSAS CITY/MO/64131

F6816-823-3646\816-823-3656

F7CYOUNG@AOL.COM

F8816-823-5555

F9JANE BLACK

FAACCOUNTS RECEIVABLE REP

FB1500 BANNISTER RD RM 1006

FCKANSAS CITY/MO/64131

FD816-823-1111\816-823-2222

FEJANEBLACK@AOL.COM

FFW

A1ABCD6N55670NMN0220000801ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD95ABCD 13-214567(POS. 83-174 FILLER)

B2MNMN800-333-4444089090089045000 095

B2MNTX800-333-4444089090089045000 095

B2MN53800-333-4444089090089045000 095

SECTION 8 ELECTRONIC RATE TRANSMISSION SPECIAL INSTRUCTIONS

8-1. SUBMISSION INSTRUCTIONS: All electronic rate transmissions submitted in accordance with Sections 6, 7, & 8 of this Request and its Special Filing Instructions (SFI) **MUST** be via the Internet utilizing the File Transfer Protocol (I-FTP). Below are the instructions for accessing the I-FTP.

NOTE: If your firm intends to transmit its rate offer(s) via I-FTP without utilizing the services of a Rate Filing Service Provider (RFSP) or Tariff Publishing Agent (TPA) and your firm does not already have an assigned User ID and Password under GSA's Freight Management Program, you will need to notify the Central Zone Office in writing on company letterhead in order to receive your firm's User ID and Password. Requests for a User ID and Password may be faxed to the attention of Robyn Bennett, Cindy Schardt, or Ray Calahan at (816) 823-3656. The response from GSA assigning your firm's User ID and Password will also be via facsimile, so please be sure to include your firm's facsimile number when submitting your request. Please be aware that it will take several days upon receipt of a firm's request to process and assign the firm's User ID and Password.

A. FORMAT REQUIREMENTS: Electronic format requirements as set out in this Request and its SFI must be strictly adhered to. Submissions received from firms, Rate Filing Service Providers, or Tariff Publishing Agents not conforming to format requirements identified in this Section 8 and Sections 6 & 7 will be found unacceptable.

B. FILE PREPARATION:

- 1). VIA ITMS: Create rate offers, validate rate offers, make necessary corrections, if any, re-validate until all is correct, and then encrypt the rate file before transmitting via I-FTP.
- 2). Via Section 8: In order to transfer the rate file(s) via the I-FTP, the file(s) **must** be saved and transmitted as an unformated, ASCII (TEXT ONLY) flat file (e.g., no tab characters, etc.). The file **must not** have a top, bottom, right, or left margin. If a firm submits more than one (1) rate file, each rate file must have a different filename.

8-2. FILE NAMING CONVENTION: All electronically transmitted rate offers must adhere to the following File Naming Convention:

RECORD FIELD	POSITIONS	CONTENTS
Carrier's SCAC or Rate Filing Service Provider's or Tariff Publishing Agent's Code	1-4	Enter the Carrier's SCAC if transmitting rates itself. Enter Rate Filing Service Provider's or Tariff Publishing Agent's Code if transmitting rates on behalf of a carrier. If all four (4) positions are not utilized, enter an underscore(s) (_)at the end.
Rate File Number	5-8	May be alpha, numeric, or a combination
Extension	9-12	MUST be .FRT

Examples: ABCD CDC.FRT, AAAA1234.FRT, CCC 1999.FRT

If as a carrier, RFSP, or TPA, you are unsure as to your firm's SCAC (up to 4 positions) or code (up to 4 positions) in GSA's Freight Management Program, please contact Robyn Bennett, Cindy Schardt, or Ray Calahan at (816) 823-3646 or via e-mail at robyn.bennett@gsa.gov, cindy.schardt@gsa.gov, or ray.calahan@gsa.gov, respectively, for verification.

The file naming convention identified above MUST be strictly adhered to. Failure to do so will result in the rate offer(s) not being picked up from your firm's directory on the FTP and/or automatic rejection of the rate offer(s).

8-3. ACCESSING THE I-FTP: GSA is unable to provide specific instructions on how to access the I-FTP, how to upload a rate file onto the I-FTP, how to download a rate file from the I-FTP, or how to move around in the I-FTP due to the fact that accessing and operating within the I-FTP are dependent upon the type of Internet software utilized by a firm. Consequently, a firm will need to contact their I-FTP provider for assistance. Listed below is information we can provide--the address to GSA's I-FTP directory and two different methods (there are others) by which to access your firm's individual directory in which you will need to place your firm's rate file(s):

A. I-FTP Address:

KCFTP.GSA.GOV

OR

159.142.64.16

B. Method to Access Individual Directories (items in BOLD are words/phrases that you must type in exactly:

FTP>CD CARRIERS\User ID

OR

FTP>D:\PUB\CARRIERS\USER ID

8-4. CONFIRMING RATE TRANSMISSIONS: Each business day morning, the Freight Program Management Office (FPMO) will run a program that will automatically search the carrier FTP directory and count the number of rate records contained in a file that has been transmitted since the last time the program was executed. Once counted, the program will automatically place a file in the appropriate carrier's FTP directory verifying the number of rate records received. This file will be named (SCAC)FRT.txt. Carriers can use this .txt file to confirm that the FPMO has received the appropriate number of rate records. This .txt file only confirms the number of rate records received – it does not validate the content or formatting of data contained in the carrier's rate offer. If appropriate, carriers will receive notification of rate filing deficiencies in accordance with Section 1, Paragraph 1-4.B. of this Request and its SFI.